

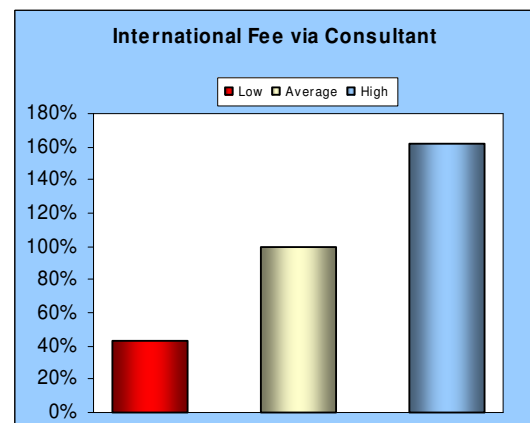
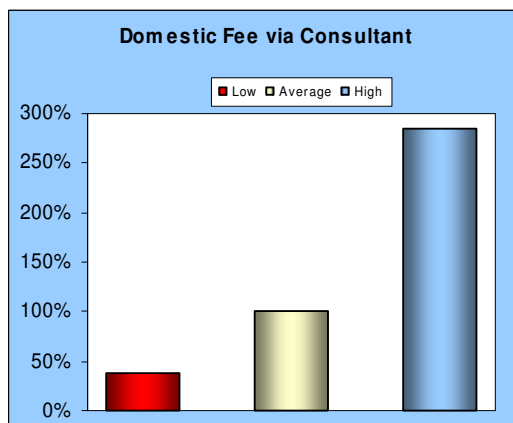
## CIPSA/PI Indirect Category Indexes and Benchmarking Reports

### Travel Management Service Fees

#### General Market Comment:

- The Australian travel management market is changing rapidly.
- PI has updated travel benchmarking last reported in April 2007
- Travel management fees are part of the complexity faced by procurement. Fees can be charged by percentage or by fixed dollar amounts per service and procurement needs to choose the best option for an organisation's travel spend.
- PI benchmarking has found that variation in domestic and international travel management fees can vary widely and present saving opportunities to the informed buyer.

#### Travel Management Service Fee Spreads



For more information on benchmarking please contact PI