



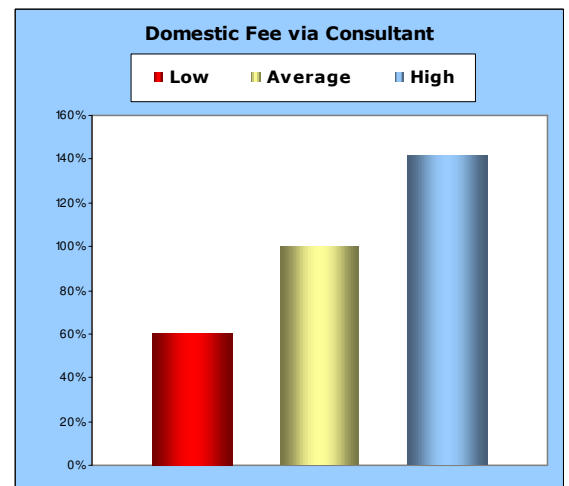
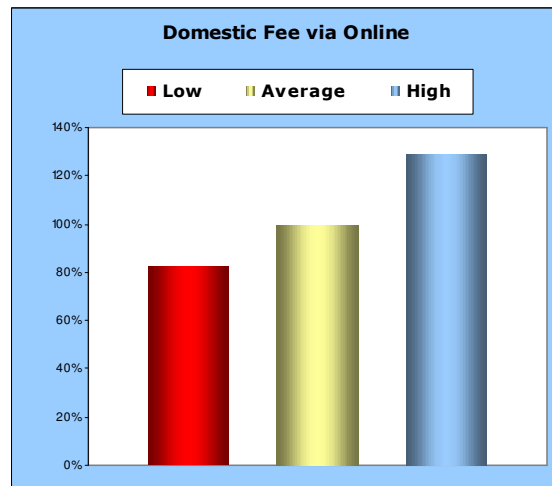
CIPSA/PI Indirect Category Indexes and Benchmarking Reports

Travel Management Fees

General Market Comment:

- The Australian travel management market is serviced by many suppliers with wide variability in fees charged.
- Domestic bookings are generally over **50%** of total travel management spend.
- Potential saving opportunities of **30-45%** of total spend have been identified for members to-date.

Domestic Travel Fee Spreads



Where do you stand?

Are your fees more than 5% of total travel expenditure?

For further information, please contact Purchasing Index.