



# Queensland 2006 logistics & supply chain conference

13th and 14th of July 2006

**Sofitel Hotel Brisbane**

The 2006 theme will be:

# availability

- ▶ the right product
- ▶ for the right price
- ▶ in the right place
- ▶ at the right time

# registration form

As the largest logistics & supply chain conference held in Queensland the event is ideally suited to logisticians, practitioners, academics, procurement & inventory managers, government contractors, supply chain managers, educators and anyone interested in optimising their supply chain. Mark your diaries now!



**ELECTRICAL  
& DATA  
SUPPLIERS**



TRADES AND  
LABOUR HIRE



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KONICA MINOLTA

CONFERENCE PROGRAM

**8:30 am - 8:45 am Official Opening and Welcome**

**8:45 am - 9:45 am Plenary Room: Session One**

**Dr Pieter Nagel**  
Director  
Institute for Logistics & Supply Chain Management  
Victoria University

**Keynote Speaker**

Availability: Dr. Nagel's presentation will attempt to demystify logistics, relating it back to its fundamental beginnings and provide a structure towards an underlying body of knowledge necessary to substantiate logistics as a profession. Ultimately, the logistician is responsible for the availability of goods, products, services and information. "If things are not available, speak to your logistician!"

**9:45 am - 10:30 am Plenary Room: Session Two**

**Michael Proffitt**  
Chief Executive Officer  
Dubai Logistics City

**International Guest Speaker**

A quantum leap for global supply chain efficiency. Getting the right item to the right place at the right time from an international perspective. Michael Proffitt's discussions will address how effective supply chain management can drive clear business improvement in three primary areas - cost reduction, innovation and risk management - with each of these in turn having its own value creation levers.

**10:30 am - 11:10 am Morning Tea**

**11:10 am - 11:50 am Plenary Room: Session Three**

**Chris Munro**  
Chief Executive Officer  
Linfox Logistics Group

**Keynote Speaker**

What issues and trends should all companies be thinking about within their own work places? All from the unique experience and attitude of a CEO of one of the largest transport companies in Australia. "New age supply chain companies will be asset light, information-intensive, solutions companies, that can deliver real shareholder value by managing the total supply chain."

**11:50 am - 1:00 pm Plenary Room: Session Four Executive Lounge**

Senior executives from across logistics, supply chain and procurement discuss the three key issues that face all companies today.

**People:** Recruitment, retention and development of logisticians, supply chain and procurement professionals.

**Corporate social responsibility:** How and why Australian companies should give back socially, environmentally and psychologically. How these impact the bottom line.

**Product:** Availability of product and price given the current high demand.

**Kim Winter** Managing Director Logistics Recruitment  
**Chris Munro** Chief Executive Officer Linfox Logistics Group  
**Hal Morris** Chief Executive Officer Australian Logistics Council  
**Michael Proffitt** Chief Executive Officer Dubai Logistics City  
**Dr Pieter Nagel** Director Institute for Logistics and Supply Chain Management Victoria University

This not-to-be-missed executive lounge will also enable participation from delegates.

**David Doherty**  
Chief Executive Officer  
Logistics Association of Australia

**Facilitator**

**1:00 pm - 2:00 pm Lunch**

**2:00 pm - 3:30 pm Breakout Sessions**

**Breakout Session One: Right Information Tracking, packing and security optimisation**

**Scott Austin** Managing Director Sunshine Technologies  
Asset management for tracking and security optimisation in the supply chain using Australian case studies  
**Brendan Dowling** Winner of the 2005 LDA Award  
Real Logistics applications within the military  
**Jim Cowan** Strategic Sourcing Manager Anglo Coal Australia  
Successful e-procurement implementations

TECHNOLOGY

**Breakout Session Two: Right Product at Right Price Optimising the procurement process**

**Owen West** Procurement Manager Powerlink  
Case study on advances in tendering and contract management  
**Peter English** NSW Marketing Manager Elders  
Procurement from the sellers point of view  
**Rod McBride** Procurement Manager BHP Billiton  
Introduction to measuring supply effectiveness. Supply effectiveness is measured at BHP Billiton by the application of a comprehensive benchmarking assessment.

PROCUREMENT

**Breakout Session Three: Right Location at the Right Time Inventory and transport optimisation**

**Michael Lang** Executive Officer  
Mining and Equipment Services Australia  
Planning for equipment and avoiding current supply and demand issues in the future.  
**Maurice Sinclair** Managing Director Logistics Bureau  
Getting product to the right location at the right time. Including optimisation of inventory and transportation.  
**Trevor Barrows** Director Logistics Solutions APJ  
SSA Global (Pacific)  
3PL to 4PL to Lead Logistics Providers: path to logistics success. To gain the speed and global reach of today's supply chain, it is necessary to create new ways to source capabilities.

SUPPLY CHAIN

**2:00 pm - 5:30 pm Manhattan Associates Executive Forum By VIP Invitation Only**

Procurement offers the single largest opportunity to reduce costs and improve productivity within an organisation. This executive forum will challenge you to maximise the benefits from your procurement function.

Presenters include:

**Danny Wyatt** AT Kearney  
**Dr Pieter Nagel** Victoria University  
**David Doherty** Logistics Association of Australia  
**Steve Oliff** Manhattan Associates

**4:00 pm - 4:45 pm Plenary Room: Session Five**

**Ian Maynard**  
General Manager Procurement  
Brisbane City Council  
Where should you focus your efforts to secure high levels of benefits from your procurement process? This session will focus on the advantages of strategic sourcing and category management expertise with leading-edge technology to deliver the best supply management solutions to global businesses and governments.

**4:45 pm - 5:30 pm Plenary Room: Session Six**

**David Cockbain Partner Safety and Forensic Engineering**  
Balancing the specification and value for money concepts: what happens when you get it wrong. In his role David is responsible for investigating workplace accidents and incidents that have resulted in serious injury and regularly, unfortunately fatalities.

**5:30 pm - 6:30 pm Conference Drinks and Networking**

**6:30 pm - late Conference Dinner**

# Day Two

## Friday 14th July

8:30 am - 9:45 am Plenary Room: Session One

**Andrew Matthews**  
A Life Style Check

Andrew Matthews is an international speaker, cartoonist and author and his books are international best sellers.

International  
Speaker

9:45 am - 10:20 am

Morning Tea

10:20 am - 12:00 pm

Breakout Sessions

**Breakout Session One: Right Information**  
Tracking, packing and security optimisation

**Steve Oliff** Managing Director ANZ  
Manhattan Associates

**Warehousing & distribution optimisation: How can you make availability a reality?**

**Peter Allen** General Manager VisyPak  
**Environmental impacts and considerations when designing packaging to ensure that the right product arrives at the right place in the right condition.**

**Nick Norton** Managing Director Task Logistics  
**Logistics audits as a tool for logistics improvement: Value in, and process to, complete a successful logistics audit and provide continuous improvement.**

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**Breakout Session Two: Right Product at Right Price**  
Optimising the procurement process

**Peter Jameison** National Logistics Manager BP Australia  
**Contractual issues in outsourcing fleet; developing the tender, evaluation criteria and KPI's.**

**Neale Rodgerson** National Supply Manager Orica  
**Case Study on Dulux and balancing service levels to cost.**

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**Breakout Session Three: Right Supply Chain Focus**

**Owen Keates** Supply Chain Specialist QMI Solutions  
Chairman of the Supply Chain Council (ANZ Chapter)  
**We need to get the right product to the right place, at the right time, at the right cost and to do this we need the right product sourced, manufactured and stored at the right place at the right cost. It's easy to talk the talk but how do we go about achieving the optimal supply chain?**

**Brett Campbell** Director, Strategy & Operations Consulting with Deloitte and **Peter Vaughton**, Manager of High Performance Business at BlueScope Steel **will tell us how they used supply chain principles and Lean and 6 Sigma techniques to identify a 50% saving in the cost of getting maintenance workers onto the work site at Port Kembla steel works.**

**Carter McNabb** Founder GRA  
**Using the science of supply chain optimisation to improve service levels and reduce costs. This presentation will explore opportunities to use a science based planning approach to determine the right mix of inventory to deliver targeted service levels at the lowest cost.**

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10:20 am - 12:00 pm

Breakout Sessions

**Breakout Session Four: Local Government Procurement**

**This session is open to local government officers and other parties interested in working with local government.**

**Strategic Contracting**

What does this mean for my council? A discussion on the amendments to the legislation and the benefits and issues in transitioning to a new operating framework.

**Regional Collaboration in Procurement**

Assessing and delivering benefits. This interactive forum discusses how you can begin to assess the opportunities for collaboration with your neighbouring councils and deliver tangible benefits from working smarter together.

**Sustainable Purchasing**

Green purchasing doesn't necessarily need to cost your council more. This workshop will provide you with examples of how other councils across Australia have successfully implemented green procurement programs.

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12:00 pm - 12:35 pm

Lunch

12:35 pm - 1:30 pm

Plenary Room: Session Two

**Steve Tewksbury**  
National Supply Chain Manager  
Super Cheap Auto Group

**Change, Consolidate, Accelerate: Visibility in your supply chain from source to store. Steve will provide insight into how the key for coping with continual growth is to accept change as the only constant.**

1:30 pm - 2:10 pm

Plenary Room: Session Three

**Graham Eastick**  
Executive General Manager  
Dexion Logistics

Keynote Speaker

**Tailoring competitive advantage solutions centred around quality storage equipment, better material flow and end-to-end order fulfilment solutions.**

2:10 pm - 2:45 pm

Plenary Room: Session Four

**Simon Costa**  
Group Managing Director  
Costa Logistics

**Building a high performance organisation. Simon's presentation will provide delegates with a different perspective on achieving outstanding supply chain execution and optimisation through reversing the traditional model of ... Systems, Processes and People, to consistently achieve extraordinary service levels through quality people, strong customer focus and shared (stretch) targets. In addition, Simon will illustrate how achieving such high levels of service quality does not necessitate increasing costs.**

2:45 pm

Close

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Excellence in Resource Management



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Faculty of Business





13th and 14th of July 2006

# Registration Form / Tax Invoice

Please photocopy, complete and return with payment. Use a separate form for each delegate. Registration booking by Fax or email will be accepted as firm bookings.

Mr/Ms/Miss: \_\_\_\_\_ Given Name \_\_\_\_\_ Surname: \_\_\_\_\_

Company: \_\_\_\_\_ Position: \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_

Ph: ( \_\_\_\_ ) \_\_\_\_\_ Fx: ( \_\_\_\_ ) \_\_\_\_\_

Email address: PRINT CLEARLY \_\_\_\_\_

## Delegate Registration - Members price is open to the LAA/AIP/CIPSA/APICS/SEQLGSMG

Member \$650 inc GST \$ \_\_\_\_\_

Please indicate what membership you hold below:

LAA  AIP  CIPSA  APICS  SEQLGSMG

### EARLYBIRD RATE

Should your registration form and payment be received before the 1st of May 2006 then an additional 10% discount will be applied.

Non-Member \$750 inc GST \$ \_\_\_\_\_

Conference Dinner:  Will attend as part of my delegates fee  Will not attend as a part of my delegates fee

Additional dinner guests @ \$90 inc GST x \_\_\_\_\_ guests \$ \_\_\_\_\_

Special Diet: \_\_\_\_\_

**TOTAL PAYMENT ENCLOSED** \$ \_\_\_\_\_

**Payment Details.** Make cheques payable to: Queensland Supply Chain Conference

Cheque enclosed  or debit my credit card as indicated below:

VISA  MASTERCARD  BANKCARD  AMEX

Name on the card: \_\_\_\_\_ Expiry Date: \_\_\_\_ / \_\_\_\_ Amount: \_\_\_\_\_

Card No:

Signature: \_\_\_\_\_



Payments to be mailed to: Queensland Supply Chain Conference PO Box 65 Indooroopilly Qld 4068  
Jacqui Watson Ph: 07 3279 2777 Mob: 0405 104 012 Email: jacqui.w@bigpond.net.au Fax: 07 3279 0802

[www.qldsc.com](http://www.qldsc.com)

## cancellation policy & disclaimer

Cancellations received in writing before 1st of July will attract a \$50 administration charge and there will be no refunds after that time. Registrations, however are transferrable within an organisation if the secretariat is advised in writing. The information contained in this brochure is correct at the time of going to print. The Queensland Supply Chain Conference reserves the right to change without notice any part of the program and the speakers. PRIVACY ACT: If you DO NOT wish to have your details included in the list of delegates, please contact the Conference Secretariat.